

Sponsorship Opportunities



COMPANY PROMOTION & BRAND EXPOSURE OPPORTUNITIES

Wednesday, Nov. 5– Friday, Nov. 7, 2025
JW Marriott Orlando, Grande Lakes



Florida Innovation Conference

WHY ATTEND THIS YEAR'S CONFERENCE

- **Hear about the latest in BioPharma, MedTech and Digital Health**
 - Addressing Science, Business & Public Policy
 - Showcasing Florida's achievements
- **Connect with hundreds of life sciences industry professionals**
 - Committees, forums and one-on-one meetings
 - Meet potential investors and discuss your financial needs
 - Leverage the BioFlorida network
- **Strategize on Florida's life sciences industry path forward**
 - How our industry is evolving
 - Recognize and celebrate companies, entrepreneurs and researchers

WHO ATTENDS

- Executives and entrepreneurs from emerging life sciences companies
- Executives and seasoned professionals from established life sciences companies
- Scientists, researchers and technology transfer employees from universities & research institutions
- Health systems and hospitals
- Life science investors and venture capitalists
- Federal and state lawmakers
- Economic development agencies
- Industry service providers

SPONSORSHIP FAQs

Do I need to be a member to be a sponsor?

BioFlorida members receive exclusive benefits and marketing opportunities. At the conference, members will receive discounted registration, discounted exhibit pricing and preferred location in the exhibit hall. To explore other benefits of membership and apply, please email admin@bioflorida.com.

What is the sponsorship confirmation deadline?

All sponsorships are sold on a first-come, first-served basis and some packages are limited number. Do not wait to confirm your sponsorship!

Is this the final list of all options available?

No – All sponsorship opportunities are subject to change and will be sold on a first-come, first-served basis. Options may be added or deleted as the program further develops. Interested in something you don't see? Let us know!

How do I let BioFlorida know what items I want?

Fill out the Sponsorship Agreement and send to BioFlorida at admin@bioflorida.com.

How can I network at the 2025 BioFlorida Conference?

There will be multiple opportunities to network included in with your Conference registration: Exhibit Hall access, One-on-One Partnering, various Networking Groups / Forums & Receptions.

How many complimentary registrations will I receive?

This depends on the Sponsor Package or Exhibit level you have selected.

How will I register my complimentary and discounted attendees for the Conference?

Once your application is in and your payment is confirmed, you will be contacted by BioFlorida with next steps.

How do I pay for my sponsorship?

Checks made payable to BioFlorida, Inc. can be mailed to 1375 Gateway Blvd., Boynton Beach, FL 33426. Credit card & ACH payment options available upon request.

Sponsorship Packages

For the sponsoring company that wants an inclusive package of benefits, including complimentary passes, logo recognition and an exhibit or advertising options.

	DIAMOND (1) \$22,000 Member Only	PLATINUM (3) \$17,500 Member \$19,500 Non-Member	GOLD \$12,000 Member \$14,000 Non-Member	SILVER \$7,000 Member \$8,000 Non-Member	PARTNERING \$5,500 Member \$6,500 Non-Member
Complimentary Badges	7	5	4	3	3
Additional Discounted Badges (\$500 each)	Yes	Yes	Yes	Yes	Yes
Exhibit Space	Yes - 10' Space	Yes - 10' Space	Yes - 10' Space	Yes - 6' Space **Upgrade to 10' Space for +\$2,500	
Promotional Video (Provided by Sponsor) or Introductory Speaking Opportunity (no more than 2 minutes)	In General Session				
Introductory Speaking Opportunity in Breakout Session	One	One	One		
Special Recognition: An additional way to promote your organization's brand on Onsite Signage, Mobile App & Onsite slides, as applicable	Welcome Reception	Both: • Program Tracks • Reception	Options: Breakfasts, Lunches, Registration Desk, etc., assigned in order of commitment	Both: • Opportunity to place promo. insert or item into registration tote • Exhibit Floor	Partnering Room Recognition
Social Media Messaging (Content approved by sponsor)	3 Posts	2 Posts	1 Post		
Complimentary Ad on the Conference Mobile App	.	.			
1 Promoted Post on the Conference Mobile App					.
Dedicated Email Blast (Content approved by sponsor)	One	One			
Recognition on Website & Promotional Emails	Logo & Hyperlink	Logo & Hyperlink	Logo & Hyperlink	Logo & Hyperlink	Logo & Hyperlink
Recognition on • Mobile App • Onsite Slide Loop • Onsite Signage

A-La-Carte Sponsorship Items

All A-La-Carte Sponsorship Items will have the following recognition benefits: Company logo and hyperlink placed on the website, email blasts and Conference app.

CONFERENCE NECESSITIES

Conference Tote / Bag / Backpack.....SOLD

Each attendee will receive a conference bag, co-branded to include your company logo, handed out at registration.

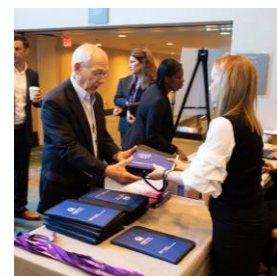
BENEFIT: Opportunity to place sponsor provided flyer in bag.



Padfolio.....SOLD

Each attendee will receive a padfolio, co-branded to include your company logo, handed out at registration.

BENEFIT: Opportunity to place flyer insert (provided by sponsor) in padfolio.



Lanyards.....SOLD

Logo on conference badge lanyards next to conference branding.

Promotional Insert.....\$3,000

Sponsor will be able to provide a promotional insert into the Conference Tote / Bag / Backpack



Name Badges.....SOLD

Company logo will be placed on name badge as well as conference branding.

Wi-Fi.....Contact Us

Every time attendees connect to Wi-Fi to view the Conference App or schedule a meeting, your brand will be top of mind.



PROGRAM PRESENCE

Company Workshop / RoundTable / Dinner.....Contact Us

Custom option and benefits for companies looking to workshop, roundtable and/or dinner outside of BioFlorida programming.

ONSITE COMPANY BRAND EXPOSURE

Hotel Room Key.....\$7,000

Co-branded keycards ensures your company will be the first name attendees see when they check in and the last when they leave their rooms for the conference each day.



Hotel Room Drop.....Contact Us

Promotional literature or exhibitor advertisement slipped under each attendee's door at conference hotel. Company to provide handout.

A-La-Carte Sponsorship Items

All A-La-Carte Sponsorship Items will have the following recognition benefits: Company logo and hyperlink placed on the website, email blasts and Conference app.

Photo Keepsake / Headshot Booth Contact Us

Everyone at BioFlorida Conference will want a photo keepsake! Attendees will be able to stop by a custom branded photo booth at the welcome reception. The printout photo will also have your company logo and conference branding.



General Session Centerpiece (1 available) \$5,000

Placement of promotional items and table tents on General Session tables.



Break Sponsor (3 available) (2 available) \$4,000

During either morning or afternoon break your company logo will be placed on signs and tent cards at break site(s). Company will be acknowledged during the General Session.

Coffee Sponsor \$5,500

Non-stop networking and education wears people out! Perk everyone up with gourmet coffee when everyone needs a little pick me up. Branded coffee accessories and signage will be located near the coffee.

Charging area (2 available) Contact Us

Provide attendees a place to relax and recharge. Charing Station will be branded with your company logo.



Supporting Level \$2,500

Show your support for BioFlorida even if you are unable to attend this year's Conference or exhibit. We'll recognize your company on our website, email blasts, printed program & mobile app.

BRAND VISIBILITY LONG AFTER THE EVENT

Umbrella	\$8,500
16oz Stainless Steel Travel Tumbler	\$7,000
Acrylic Tumbler with Straw	\$7,000
Tech Kit with Wall Charger	\$7,000
Hardcover Notebook	\$7,500
Mouse Pad	\$5,500
First Aid Kit	\$5,000

****Additional Items Available Contact Us**

BENEFITS: These co-branded items will be distributed to Conference attendees at registration and will provide brand visibility long after the Conference has ended.



Advertising & Exhibit Options

ADVERTISING ITEMS

~~Conference & Partnering Mobile App Software~~ **SOLD**

The mobile app enables attendees to access all conference-related information and functions, such as the agenda, partnering software, floor plans, exhibitor and sponsors' information, hotel information, etc.

BENEFITS:

- Logo on splash (loading) page of the app
- 1 Banner Ad
- 1 Promoted Post
- Company logo and hyperlink placed on all partnering emails sent from the mobile app
- Company logo and hyperlink placed on the website
- Company logo on email blasts and Program Book



Mobile App

Half-Page Ad in Printed Program **\$3,500**

EXHIBIT OPTIONS

BioFlorida Member **\$4,500 member / \$5,500 non-member**

- 6' table and 2 chairs
- Complimentary Conference Badges: Two
- Customizable listing in the mobile app with company logo and description
- Electricity available for additional fee

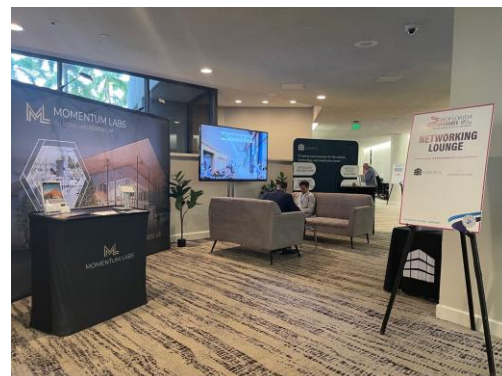


Networking Lounge **\$18,000**

Have your brand stand out on the exhibit hall by creating a lounge and networking experience to drive more foot traffic to your booth!

BENEFITS:

- 6' table and 2 chairs
- Complimentary Conference Badges: Four
- Customizable listing in the mobile app with company logo and description
- Two items from the below to customize your lounge:
 - (3) Highboy Tables or (2) Cocktail rounds or 1 (6ft) Table
 - (1) LED Screen (Content provided by exhibitor)
 - (1) Charging Station
 - (1) Lounge Furniture set to include 1 sofa, 1 love seat and 1 coffee table



2024 SPONSORS

908 Devices	Brand Institute	Conner Strong & Buckelew	Hodess Cleanroom	Medtronic ENT	Saliwanchik, Lloyd &	Waters Corporation
ADMA Biologics	Buchanan Ingersoll & Rooney	Cultura HR	Construction	Memorial Healthcare System	Eisenschenk	Ziptek Global
AdvaMed	CAI	Curia Global	Howell Marketing Services	MintPharma Capital	SGS North America	
AdventHealth	Catalyst Pharmaceuticals	Cyclo Therapeutics	Hutchison	Moffitt Cancer Center/Speros	Squire Patton Boggs	
AES Clean Technology	Cherry Bekaert LLP	Danforth Advisors	JTSI	Moore	STERIS Corporation	
Affiliated Engineers	CHUBB	Ellab Inc	Kaye - Subsidiary of	Nemours Children's Health	The Whiting-Turner	
Alcami Corporation	Cintas Corporation	Fisher Scientific	Amphenol	Niligen Oncosystems	Contracting Company	
Arthrex	Citi Program	GF Piping Systems	LifeLink Tissue Bank	Nova Southeastern University	Trane Technologies- FARRAR	
Aurita Bio	CleanSpace	Greater Fort Lauderdale	Lisa T. Miller, Healthcare	Pasco Economic	Ultapure Technology, Inc.	
BCS365	Cleveland Clinic Florida	Alliance	Consulting	Development Council	Unified Cleanroom	
BIO Business Solutions	CliftonLarsonAllen LLP	Halloran Consulting Group	Macherey-Nagel	PCI Cleanroom Contracting	Constructors	
Biototechnology Inn. Org.	Concept Companies/	Hamilton Company	MaxCyte	PhRMA	University of South Florida	
Biotility	Momentum Labs	HDR Architecture	Mayo Clinic Innovation	Precision Stability Storage	ValLogic Bio	
Bold Type		Hesperos	Mecart	Rees Scientific	Vycellix, Inc.	

2023-24 PARTICIPATING COMPANIES

3Daughters	CleanSpace	Hamilton Company	Nemours Children's Health	Targeted Bioscience
3DBioFibr Inc.	Cleveland Clinic Florida Research and Innovation Center	Hanbury	New World Angels	TechLink at MSU
Acrisure Re	Clinical Dynamix, Inc.	Hargrove	NextStage CFO	Terumo Blood & Cell Technologies
Actalent	CNA Insurance	HCW Biologics Inc.	NIH/NCATS	Thaumazo Bioscience Management, Inc.
ADP R&D Tax Credits	Cognigenics, Inc.	HDR Architecture, Inc.	Niligen Oncosystems, LLC	The Jackson Laboratory
AdvaMed	Collaborative Drug Discovery	Healthcare Equity Angels	Nosco	The Weitz Company
AdventHealth	Commissioning Agents, Inc.	Hesperos, Inc.	NOVA Southeastern University	The Whiting-Turner Contracting Company
AES Clean Technology	Concept Companies, Inc.	HMS - Division of F.M.Howell & Company	Novatek International	Thermo Fisher Scientific
Affiliated Engineers, Inc. (AEI)	Concise Engineering	Hodess Cleanroom Construction, LLC	Nucleate Florida	Third Opinion
Agency for Health Care Administration (AHCA)	Conner Strong & Buckelew	HOK	NuvOx Therapeutics	Trane Technologies
Alcami Corporation	Consulate General of the Kingdom of the Netherlands	Howell Packaging	Ocala/Marion County Chamber	TransBIOTech
Alzheimer's Caregiver and Advocate	Cothrom Risk & Insurance Services	Hutchison PLLC	Ocala/Metro Chamber EDC	TriNet
Amend Surgical, Inc.	Cozen O'Connor	ICON Clinical Research	Oncodesign Services	UCF Life Sciences
Amwins Insurance Brokerage	CRB Consulting Engineers	iConnect.io	Optima Packaging	UF Innovate Ventures
ANEWCRO LLC	CSC Leasing Company	Illumalytics LLC	Optima Pharma	UK Dept for Business and Trade
Angel Investor	CU Blood, Inc.	Illuminations Strategy Group	Orasis Pharmaceuticals	Ultapure Technology, Inc.
Artemis Plastics	Cultura HR	Imaginostics	Orientis Bio Strategy Advisors	Unified Cleanroom Constructors
Arthrex Inc.	Curia Global	ImpactBio, Inc.	Orlando Economic Partnership	Unifirst Corporation
AST	Cybin	InnoCare Urologics LLC	Orlando Health Ventures	University of Florida
Atomic VC	Cyclo Therapeutics Inc	INO	OSSIO	University of Miami / New World Angels
Aurita Bioscience	Cypris Therapeutics	Inotiv	OsteoCure Therapeutics	University of South Florida
Axogen	Cyrano Therapeutics, Inc.	Integra	PA Consulting	Valencia College
Azome Therapeutics, Inc.	Danforth Advisors	IPS-Integrated Project Services	Pasco EDC	ValLogic Bio
Bank of America	DANIS Construction	iTolerance, Inc.	PCI Pharma Services	Vanquish Bio
BCS365	DeepWork Capital	J.P Morgan Private Bank	Performance Contracting, Inc.	Vantage BioTrials
BE&K Building Group	DermaSensor, Inc.	JAXUSA Partnership	Pfizer, Inc.	Vertex Pharmaceuticals
Bennett & Pless, Inc.	Eder Therapeutics	JBK Associates International	PharmaDirections	VuEssence Inc.
Beresford Ventures	EIR Advisory LLC / OMEZA LLC	John S Poser MD	Pharmadule	Vycellix, Inc.
BIO	EisnerAmper	Johnson Technology System Inc	PharmaLogics Recruiting	Wallace, Welch & Willingham
BIOCELL LTD	Ellab Inc	Kaida BioPharma	PleoPharma & MintPharma Capital	Wasatch Investments LLC
Biodevix Inc.	eMerge Americas	Kaye - Subsidiary of Amphenol	Polsinelli, LLC	Washer Trust
BioFuse Medical Technologies	Entero Therapeutics	KinCell Bio	Precision Stability Storage, LLC	Waters Corporation
BioMed Supply, LLC	Epidarex Capital	LabConnect	Pretzel Therapeutics	Whiting-Turner
Biorep Technologies, Inc.	Ernst & Young LLP	Labworks International Inc.	ProBioPharm	Windshire Group, LLC
BioStem Technologies	Esojas RS LLC	Latham & Watkins LLP	ProChile	WINK Therapeutics
BiotechExec	Evren Technologies, Inc.	LaVoie Health Science	ProRelix Research	Zeva Therapeutics
BioTeknica, Inc.	F3 Funds	Legal Advantage, LLC	PS27 Ventures	Ziptek LLC
Biotility	Finnegan, Henderson, Farabow, Garrett & Dunner, LLP	LGM Pharma, LLC	PSC Biotech Corporation	ZyVersa Therapeutics, Inc.
BioXtek	FirstAide Inc	LifeLink	Psilera Inc	
Boardwalk Advisors, LLC	Fisher Scientific	Lisa T. Miller, Healthcare Sales	PwC	
Bold Type LLC	Floodgate Medical	Locust Walk Partners	QuanMol Tech	
		M.I.A.M.I. AI VENTURES / Future Fortune		
Brand Institute	Florida Atlantic University	Fund: F3	Quantum Nanostim	
BreakBio Corp	Florida Department of Health	MACHEREY-NAGEL, Inc.	RC Capital	
BSA Lifestructures	Florida Gulf Coast University	Marsh McLennan	Rees Scientific	
Buchanan Ingersoll & Rooney PC	Florida High Tech Corridor	Max Planck Florida Institute	Revive Medical Technologies Inc.	
Burdman Management Consulting	Florida International University (FIU)	MaxCyte, Inc	ROBRADY design	
BWT Pharma & Biotech	Florida Inventors Hall of Fame	Mayo Clinic Innovation Exchange	RS&H, Inc.	
Cadrenal Therapeutics, Inc.	Florida Medicaid	MD Anderson	RTI Surgical	
CAI	Florida Opportunity Fund	Mecart Inc	Saber Therapeutics	
Caring Brands Inc.	Florida State University (FSU)	MeCo Diagnostics	Saliwanchik, Lloyd & Eisenschenk	
Cassel Salpeter & Co.	FloridaCommerce	Medtronic ENT	SciTech Development	
Catalent Pharma Solutions	FloridaMakes	Memorial Healthcare System	SGS NAM	
Catapulte communication	FocalPoint Coaching	Metz, Husband & Daughton, PA	Sills Cummis & Gross P.C.	
CBL Life Science LLC	Fox Rothschild	Meunier Carlin & Curfman	SK pharmteco	
Celerion, Inc.	Gardner Medical Industries	Miami Dade Beacon Council	Squire Patton Boggs	
Central Florida International Trade Office	GCS	Miami-Dade Airport	SRG Life Sciences	
Cherry Bekaert	GF Piping Systems	MKC Biotherapeutics, Inc.	STERIS Corporation	
Chubb	Globant	MMD Technologies	Sterling Pharma Solutions	
Cintas Corporation	Gowling WLG	Moffitt Cancer Center	Swiss Business Hub USA	
CLA (CliftonLarsonAllen LLP)	Grand River Aseptic Manufacturing	Moore	Syngene	
			Tampa Bay Economic Development Council	
Clean Harbors Environmental Services	Greater Fort Lauderdale Alliance	Nanovation Partners. LLC	Tanspire Bio Inc.	
	H. Lee Moffitt Cancer Center & Research Institute	NAPAC USA	Targa Biomedical	
	Halloran Consulting Group	National Organization for Rare Disorders		

Sponsorship Agreement

This agreement is for all 2025 BioFlorida Conference sponsors and outlines basic terms and understandings between BioFlorida and Sponsor. Sponsorship is not final until payment is received. Complete all fields to ensure proper listing. **Submit completed Sponsorship Agreement to BioFlorida at admin@bioflorida.com. Please make checks payable to:** BioFlorida, Inc., 1375 Gateway Blvd. Boynton Beach, FL 33426.

Company: _____ Contact Name: _____

Contact Phone: _____ Contact Email: _____

Mailing Address: _____

City: _____ State: _____ Zip: _____

SPONSORSHIP AUTHORIZATION

By signing this form, you are committing to full payment of the option checked. No refunds are permitted. Sponsorship benefits, including recognition on website and promotional materials are not active until payment is received in full.

- Commitments made prior to October 13, 2025 are due within 30 days.
- Commitments made after October 13, 2025 are due in full at the time the commitment form is submitted.

Authorized Signature: _____

Printed Name: _____ Date: _____

SELECT YOUR SPONSORSHIP

Sponsorship Packages

- ☐ Diamond \$22,000
- ☐ Platinum \$17,500 (member)
- ☐ Platinum \$19,500 (non-member)
- ☐ Gold \$12,000 (member)
- ☐ Gold \$14,000 (non-member)
- ☐ Silver \$7,000 (member - 6' exhibit)
- ☐ Silver \$8,000 (non-member - 6" exhibit)
- ☐ Silver \$9,500 (member - 10' exhibit)
- ☐ Silver \$10,500 (non-member - 10' exhibit)
- ☐ Partnering \$5,500 (member)
- ☐ Partnering \$6,500 (non-member)

- ☐ Additional registrations \$500 each (only available at this price with sponsorship packages) Quantity: _____

Conference Necessities

- ☒ Conference Tote **SOLD**
- ☒ Padfolio \$11,000+ **SOLD**
- ☒ Lanyards \$7,000+ **SOLD**
- ☐ Promotional Insert \$3,000
- ☒ Name Badges \$7,000 **SOLD**
- ☐ Wi-Fi Contact Us

Program Presence

- ☐ Workshop / RoundTable/ Dinner Contact Us

Onsite Brand Exposure

- ☐ Hotel Room Key \$7,000
- ☐ Hotel Room Drop Contact Us
- ☐ Photo Keepsake Contact Us
- ☐ Break Sponsor \$4,000
- ☐ General Session Centerpiece \$5,000
- ☐ Coffee \$5,500
- ☐ Charging Station Contact Us
- ☐ Supporting Level \$2,500

Brand Visibility

- ☐ Umbrella \$8,500
- ☐ 16oz Stainless Steel Travel Tumbler \$7,000
- ☐ Acrylic Tumbler with Straw \$7,000

- ☐ Tech Kit with Wall Charger \$7,000
- ☐ Hardcover Notebook \$7,500
- ☐ Mouse Pad \$5,500
- ☐ First Aid Kit \$5,000

Advertising Items

- ☒ Mobile App **SOLD**
- ☐ Half-Page Ad \$3,500

Exhibit Space

- ☐ Member \$4,500
- ☐ Non-Member \$5,500
- ☐ Networking Lounge \$18,000

SPONSORSHIP TOTAL: \$ _____